

Position: Bharat Money Officer

Locations: MP

Job Role:

To ensure effective day to day productivity at branch in terms of 360-degree product selling and to ensure maintaining branch portfolio quality at all point of time. The person will be solely responsible for the growth of the assigned branch and profitability as per the quality standards of the organization.

Job Responsibilities:

- **Direct Sales** – Identify potential merchants and enroll them as business correspondent of IndusInd Bank who will provide banking services in locality.
- **Customer Management** - Manage and build relationships with BMS merchants and build relationships with end-point Customers for business upscaling. Must show good professional communication and influencing skills to tackle customers in the field.
- **Target Achievement & Productivity Deliverance** - Meet month on month target of enrolment and liabilities sourced via BC merchants. Must be able to sell Personal Loans/Retail Small Capital Loans.
- **Process and Compliance** – Must ensure 100% collection efficiency of loans, adherence to business compliance policies and prioritize portfolio quality maintenance at designated Branch.

Education: 12th & graduation

Experience: 0-3 years

Note: Two-Wheeler mandatory with valid documents and Driving License

Interested candidates please contact us/email at:

Required documents:

Resume, Photograph, Education certificate, PAN card, Aadhar card, & Driving license.