**Department : Customer Success**

**Title : Manager – Product Design**

**Reporting to : Vice President (Business Development)**

**Reportees :**

1. Executive (Sampling)
2. Drawing In Charge – Autocad

**Work in co-ordination with:**

1. Manager (Inside Sales)
2. Manager - Tool Room
3. Manager - Sourcing

**KEY DELIVERABLES**

1. Product must be designed 100% as per the customer requirements.
2. No design must be provided for which the company is not capable of or not feasible commercially or technically.
3. Ensure the bottom line to be maintained at min 10% above the breakeven point.
4. Ensuring minimising the capital expenditure
5. On time delivery of the documents and error free documents for the customer submissions
6. Cost reduction in the product design without affecting the customer requirements.

**Scope of Work:**

1. Start from getting the enquiry, tender or lead for the technical documentations or costings and ends till the order is received.
2. Participation in the technical discussions with the stake holders or the customers.
3. Providing the target prices and detailed technical parameters for purchase to Sourcing
4. Providing documentations required for the approvals to the Business Development or Inside Sales Team
5. Exploring new area’s for product development, cost reduction, quality improvements, application feasibility increments, increasing the production feasibility

**Qualification:**

1. The candidate must be well qualified Electrical Engineer or B-Tech from the reputed college.
2. The candidate must have an exposure of the electrical industry in a manufacturing company in designing, costings and understanding the technical specifications of the electrical panels and other allied switchgears with all the testing parameters of min 10 years.
3. The candidate must be logical, analytical in thinking and must have knowledge in low voltage and medium voltage products and must have knowledge of probable area’s of electrocutions and electrical theft and how they can be eliminated

**Keywords for ResDex:** Electrical, Low Voltage, Medium Voltage, Electrical Panels, Switchgears, Costings, Bill Of Materials, Product Design