



JOB DESCRIPTION

We are expanding our team and hiring 100 driven Sales Managers to spearhead our sales operations. In this role, you will work on both a salary and commission basis, giving you the potential to maximize earnings based on performance. As a **Sales Manager**, you will engage clients, develop sales strategies, and oversee a team of agents to drive revenue for our company's range of products and services, particularly in the educational and corporate sectors.

Responsibilities:

- Execute and manage sales strategies to reach and exceed targets.
- Cultivate relationships with clients, franchisees, and partners.
- Drive client acquisition efforts, with a focus on school and corporate clients.
- Manage and mentor sales agents to enhance overall team performance.
- Report on sales metrics and adjust strategies as needed to improve results.

Benefits:

- Competitive salary with performance - based commission.
- Training and career growth opportunities within a supportive, fast - paced environment.

Requirements:

- A passion and self - confidence in yourself for Sales.
- Excellent communication, negotiation, and team management skills.