Client name : FUTURE GENERALI INDIA INSURANCE COMPANY LTD

Designation : Sales Associate

Salary : 15,0000 – 174,000

Location : DELHI NCR

Education : Any Graduate

Mandatory Skills : Sales Acumen

Specialization : Freshers can be considered / Exp in BFSI field sales

Job Description :

1. Customer data collection (Data Collection - Face to Face and referrals by existing customers).
2. Cold calling & Referral Telecalling.
3. Sales conversion on collected data.
4. Suggesting the best coverages to the customers and ensuring that the customers understand the coverages.
5. Achievement of assigned topline target.
6. Completing renewal target. 65% of minimum renewal conversion.
7. Ensuring complete documentation in the quickest possible time and NIL discrepancy .