Client name : Star Health & Allied Insurance

Designation : Telesales officer

Salary : 15000 - 20000

Location : DELHI NCR

Education : 12th Pass

Mandatory Skills : Good communication in english

Specialization : Telesales experience

Job Description :

As a Telesales Executive, primary responsibility will be to connect with potential customers via phone calls and educate them about insurance products. You will play a pivotal role in building relationships with customer, assessing their insurance needs, and providing tailored insurance solutions.  Conduct Outbound & Inbound Sales Calls: , Understand customer needs and recommend suitable insurance products. - Provide detailed information about the features and benefits of insurance policies. - Meet and exceed daily, weekly, and monthly sales targets. - Follow up on leads and convert them into sales. - Build and maintain positive relationships with customers. - Handle customer inquiries and provide solutions promptly.