

India's No 1 Local Search Engine Company is Hiring

Certified Internet Consultant – Field Sales Officer / Business Development Executive

Male Graduate Passout

Increase the free and paid listing at Company's platform
Specific responsibilities while meeting customers

1. Identify the business owners / decision makers
2. Present the company's offerings and benefits along with demo
3. Collect business information (About company, Product and services)
4. Explain and suggest the right advertisement product with costing
5. Focus on adhering the sales protocols and policies
6. Convince the business owners to enroll as paid listing
7. Manage sales and post sales queries of customers
8. Responsible to update GEO Code photos of the customer business

Certified internet consultant are expected to deliver the following associated skillsets needed to be validated

1. Understanding customer needs
2. Clarity on Return on Investment
3. Suggesting right product
4. Presenting the value creation
5. Creating need to customer
6. Manage multiple meetings with clients for presenting the company's advertisement products

Pre-requisites

1. Smart phone
2. Minimum Graduate Passout - Fresher / Experienced
3. Strong Regional language fluency and basic English language proficiency
4. Age below 18 to 28 years—with or without experience
5. Bike and Valid Driving Licence

Salary (Per Annum)

1. TC: 2.75 LPA and for A Class Cities it is 3 LPA.+ incentives

Selection Process

1. Pre Aptitude Assessment - Mandate to qualify with 80% MCQ based Test with no negative marking
2. Sales Profile Assessment
3. Personal / Virtual interview with HR and Operational Team

4. Induction training at the company's venue within State or in Noida

Apply: career@eduskill.org

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