## **Genius Consultant**

## Branch Relationship Executive – Payroll of Genius Consultant LTD

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## **Job Description:**

BRE is responsible for the sales and development of the credit cards of SBI in the allocated region/market as per the bank's guidelines. Duties and responsibilities includes the following.

- 1. Direct interaction with the walk in customers of the bank to introduce the cards and explain the product to them.
- 2. Follow up on leads as provided by the bank and other associates.
- 3. Attend team meetings and briefings with superiors and other team members.
- 4. Follow up the allocated target and work towards achieving the same on or before the stipulated time period.
- 5. Ensure that all Sales/MIS reports are prepared and shared with the team as per the guidelines.
- 6. Ensure that the documentation processes of the clients' accounts are accurately completed on time, with utmost care and diligence.
- 7. Work as a team player in order to achieve the individual and group targets.
- 8. Participate in other branch visits to ensure the smooth flow of operations and revenue generation.
- 9. Provide output / suggestions to the team mates and superiors that may improve the work quality in general.
- 10. Reach out to other branches and areas, if required, as per the instructions from the superiors.
- 11. Provide quality Customer service to all SBI Clients and Customers

<u>Who we are looking for</u>: Young, Energetic and Smart graduates who are good in communication and would like to be a part of one of India's largest banking group.

- Male and female both can apply
- Location- Bharatpur
- Qualification Graduate Any Stream
- Required-fresher candidates and any banking sales experience
- Salary -12K to 15K NTH +CTC+ Incentive