* Solve the Customer quaries and customer problem through the Call.
* Broad Responsibilities/ Major Deliverables:
* Taking/Handling Inbound Customer calls, Outbound calls, Emails, Chat
* Listening to and understanding the customer's requirements
* Provide product / service details & benefits to Customers
* Providing end to end solutions to the customer
* Asking the correct questions – probing and prompting the customer wherever required
* Timely and accurate capturing all the information given by the customer
* Timely follow up with Brands as per Escalation matrix till closure
* Staying current with knowledge of products/ processes & services offered by the client
* Ensure full adherence to all the quality parameters and SOP
* Cooperate with other Team members, SMEs and Team Leaders.
* Ensure 100% adherence to schedule
* Escalating the call to the team leader / manager, wherever desirable
* Handling irate / demanding customers where necessary, in a tactical manner