

Warm Greetings from Thakur Publication Pvt. Ltd.!!

I would like to introduce our esteemed company **Thakur Publication Pvt. Ltd.** that has been successfully running since past 17 years in publishing market. We have excellent company growth during these past years and have potential to grow more in the coming competitive era.

In the era of burgeoning industries we are looking for conceptually and technically sound professionals for enabling our Company to be competitive and viable, which sounds profitable.

We deal in BBA, BCA, B.Com, B.A., B.Sc., B.Tech, MBA, MCA, B.Pharm, D.Pharm, B.Ed and D.El.Ed. Books across 15 major states all over India. We have our Branches in Coimbatore, Chennai, Bhubaneswar, Bangalore, Ernakulum, Pune, Ahmedabad, Hyderabad, Jalandhar, Jaipur, Mumbai, Bhopal, Rohtak, Meerut, Patna and Kolkata. Our Head Office is in Lucknow.

Role – Sales Executive

Training Provisions-

- **Sales Executive**
(6 days work training without stipend)
- **Interview Mode**
Online

We necessitate those candidates who are hardworking and adept to groomed marketing skills.

<u>S.No.</u>	<u>Job Title</u>	<u>Qualification & Skills</u>	<u>Gross Salary</u>	<u>Job Location</u>
1	Sales Executive (Male Only)	<ul style="list-style-type: none">• MBA or Graduation• Must have two wheeler & Permanent Driving License of two wheeler.• Fluent spoken skills or local language of particular state is preferable.• Convincing & strong pitching skills & should be presentable.• Working knowledge of Computer is mandatory• Age below 30 years• Only local candidates can apply.	Rs. 14,000- Rs. 17,000 + ESIC +Conveyance allowance. Salary totally depends upon region/state.	Pan India

Job Description

Duties and Responsibilities

Sales Executive

- Prospecting/ Research/ Market Generation.
- Visiting College/Universities and making product presentation for new business.
- Responsible for identifying potential College/Universities for generating leads and converting into positive result/order.
- Advising on forthcoming product development and discussing special promotion of books.
- Responsible for increasing market share and revenue growth.
- Keep regular interaction with key clients for better extraction and expansion.
- Supply and distribution of products.
- Payment Collection from wholesalers, retailers, Colleges and depositing it in Company's Account.
- Invoicing and following up for payments/collection etc. with the parties Account.
- Maintaining a database of proposals and also relevant market data.
- Maintaining/updating stock, if any, regarding specimen bill and order supply.
- Maintaining cash book and expenditures (if any) and monthly report it to H.O.
- Reporting sales and marketing performance at H.O.

Warm Regards,

HR Department

THAKUR PUBLICATION PVT. LTD.

9235318540/39

hrteamtp@gmail.com

Website - <https://www.tppl.org.in/2020/>

Address of office is:

Hn-645B/187, Abhishekpuram, 60feet road, Jankipuram extension, Lucknow near-ramkishore inter college

Thakur Publication Pvt. Ltd.

Interview Timing - 11 - 3 pm